

### Profed 92nd Annual Meeting TUESDAY, MARCH 18, 2025 | 5:30 P.M.

### WELCOME

Ascertain the Presence of Quorum

**Appoint Parliamentarian** 

Adoption of Agenda

**Prior Year's Minutes** 

Eftim Gosheff, Secretary of the Board

**Report of the Directors** 

Barry Menor, Chair of the Board

Report of the President/CEO

Nina Baker, President/CEO

**Report of the Supervisory Committee** 

Timothy A. Wilson, Chair of the Supervisory Committee

**Report of ProFed Financial Advisors** 

M. Scott Troutner, Co-President/Financial Consultant

### **NEW BUSINESS**

**Announcement of Election Results** 

Elizabeth Garr, Chair of the Nominating Committee

**Door Prize Drawings** 

**Adjournment** 

### **BOARD OF DIRECTORS**

Barry Menor, Chair

Thomas Everitt, Vice Chair

Eftim Gosheff, Secretary/Membership

Andrew Mitchell, Treasurer

**Carrie Haiflich** 

Karla Powell

Ali Rottinger

Jeanne Widdicombe

Timothy A. Wilson

Alonzo Epps, Director Emeritus

Edward Mason, Director Emeritus

Leanne Mensing, Director Emerita

Neil Potter, Director Emeritus

Richard R. Smith, Director Emeritus

### SUPERVISORY COMMITTEE

Timothy A. Wilson, Chair

**BUSINESS LOAN COMMITTEE** 

Eftim Gosheff, Chair

**EMPLOYEE LIAISON COMMITTEE** 

Thomas Everitt. Chair

SCHOLARSHIP COMMITTEE

Timothy A. Wilson. Chair

CHNOLOGY STEERING COMMITTE

Andrew Mitchell, Chair

### EXECUTIVE I FANERSHIP TEAN

Nina Baker, President/ Chief Executive Officer

Steven Piekarski, Executive Vice President/

Chief Operating Officer

### **VICE PRESIDENTS**

**Becky Anthony**, Vice President/ Chief Administrative Officer

Janet Hammel, Vice President/

Deposit Operations

Janice Harter, Vice President/

Chief Information Officer

**Katie Hirsch**, Vice President/ Consumer Lending & Card Services

Lisa Kuntz. Vice President/

Information Systems

Alex Makridakis, Vice President/

Mortgage Services

Rachel Murphy, Vice President/

Marketing Director

Todd Roach, Vice President/Controller

Cara Teeple, Vice President/

Business Services

business services

**Emily Witte**, Vice President/ Account Management

### **ASSISTANT VICE PRESIDENTS**

Magan Carson, Asst. VP/ Card Services

Tyrone Chambers, Asst. VP/

Digital Banking

Josh Elias, Asst. VP/

Branch Administration

Jacquelyn Hess, Asst. VP/

Branch Administration **Linda Hinrichs**, Asst. VP/
Facilities Manager

**Kari Marti**, Asst. VP/ Consumer Lending

Lilly O'Handley, Asst. VP/

Information Systems

**Regina Opdycke**, Asst. VP/ Business Development Officer

**Bethany Pinney**, Asst. VP/ Human Resources

**Karen Potter**, Asst. VP/ Financial Education

Patricia Randall, Asst. VP/ Deposit Operations

Emma Underwood, Asst. VP/ BSA & Fraud Prevention

### ASSISTANT VICE PRESIDENTS/BRANCH MANAGERS

Mel Brenneke, Asst. VP/ Main Branch Manager

**Tyson Carson**, Asst. VP/ Columbia City Branch Manager

**Beth Cencelewski**, Asst. VP/ New Haven Branch Manager

**Lindsay Dale**, Asst. VP/ Angola Branch Manager

**Mel Ferguson**, Asst. VP/ Constitution Branch Manager

**Delaney Hickey**, Tonkel Branch Manager

Courtney Jacobs, Asst. VP/ Stellhorn Branch Manager

Kristi Lockwood, Asst. VP/ Bluffton Branch Manager

**Sheryl May**, Asst. VP/ Dupont Branch Manager

Kathy McGill, Asst. VP/ Decatur Branch Manager

**JoDe Payton**, Asst. VP/ Auburn Branch Manager

Chad Prentice, Asst. VP/ Hanna Branch Manager

Kim Treesh, Asst. VP/ Kendallville Branch Manager

# ProFed Federal Credit Union March 19, 2024

roFed Credit Union's 91st
Annual Business Meeting was
held in-person and virtually
through a secure portal on March 19,
2024. Member authentication was
required to register and participate
in the annual meeting. The Annual
Report, Agenda, and Minutes were
presented digitally on the website
and were available for download.

Richard R. Smith, Board of Directors Chair, called the meeting to order at 5:30 pm. He explained the process by which online viewers can vote on motions and/or ask questions virtually. Mr. Smith ascertained the presence of a quorum and appointed Timothy Wilson as Parliamentarian and Barry Menor as Recording Secretary. Introductions were made including the Board of Directors and ProFed's Director Emeriti. Mr. Smith recognized Director Tim Wilson for 10 years of service.

Mr. Smith presented the Agenda to those present. Tim Wilson moved acceptance of the Agenda; seconded by Ali Rottinger. The motion carried.

Board Secretary Barry Menor reported that last year's minutes can be found on ProFed's website. He moved acceptance of the minutes as presented. The motion was seconded by Linda Hinrichs. The motion carried.

Mr. Smith reflected on and reviewed the triumphs and challenges from 2023. ProFed continued to excel with over \$689 million in assets and provided our members with multiple financial services. ProFed is now serving over 62,000 members with their financial needs. Once again, ProFed's management and staff received praise from our auditors and federal regulators during our many reviews and annual audits. ProFed has remained compliant and earned the continued praise of federal examiners.

ProFed continued to give back in 2023 by participating in over 74 community events, assisting 145 organizations, and raising \$52,000 for Riley Children's Hospital, with donations totaling \$527,000 since 1998. Scholarships totaling \$20,000 were awarded to deserving students through the Carroll Phillips and Robert Weaver scholarship programs. All these achievements result from the exemplary work and dedication of ProFed's management and staff.

Nina Baker, President and CEO, welcomed everyone to our 91st Annual Meeting and briefly summarized the economic conditions experienced in 2023, starting with the rise in mortgage interest rates to their highest levels in nearly 23 years, making homeownership more challenging. The cost of goods and services remained high, and student loan repayment resumed in October. proving challenging to many members, prompting them to turn to ProFed for help navigating these challenges. We supported our members through our Skip-A-Pay. forbearance options, and our Credit Starter Program.

Ms. Baker reported that ProFed maintains its core principles of providing our membership with safety, soundness, and security. At the close of 2023, ProFed had nearly \$690 million in assets, shares remained steady at \$611 million, and our loans to members surpassed \$480 million. This does not include the \$258 million in mortgage loans we service for outside investors. ProFed assisted 208 members in home loans totaling \$39 million, of which 32 were to first-time homebuvers. In auto lending, we conveniently originated \$60 million in vehicle loans at our branches or most dealerships. ProFed's prudent lending practices remained solid, and our delinquent loans to total loans ratio stood at .32% with a net loan loss of .06%. both ratios are well below industry benchmarks. ProFed's net income was \$7.2 million, which helped to strengthen our capital reserve to nearly \$72 million.

ProFed's 13 branch locations and 27 video teller machines continue to provide face-to-face personal

2024 Annual Report

assistance in fostering member relationships. To enhance this experience and provide more flexibility to our members, ProFed added a scheduling component to our list of services, and nearly 5,700 members scheduled either an in-person or virtual meeting.

ProFed continues to provide financial advisory services through our wholly-owned subsidiary, ProFed Financial Advisors. ProFed embraces digital innovation, with over half our membership enrolled in digital banking. We expanded our contactless card technology with tap-to-pay functionality to enhance our members' banking experience, and soon, we will be able to provide digital card issuance. ProFed gave nearly \$659,000 to our members through our Visa Rewards credit card program and another \$247.000 through our Referral. Student Checking, and Great Start Accounts programs.

ProFed remains deeply rooted in the communities we serve through our time, talent, and resources. We supported Habitat for Humanity with our first panel build day, during which 100 volunteers constructed a Habitat home's interior and exterior walls in our parking lot. ProFed team members participated in golf outings, concert series, street fairs, festivals, and parades. ProFed held 43 financial workshops for employees of companies throughout northeast Indiana, helping to empower consumers on basic banking, budgeting, credit reporting, identity theft, retirement, resume writing, and mortgages.

Ms. Baker reaffirmed ProFed's commitment to financial stability, member service excellence, and community engagement. Ms. Baker

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thanked the Board of Directors, Committee members, dedicated staff, and our members for their trust, support, and loyalty.

Ms. Baker recognized Rick Smith for his 26 years of service and leadership on the board of directors and the past 14 years as the board chairman, and he is retiring after this meeting. Ms. Baker invited Tim Gosheff, Supervisory Chair, to present his report.

Tim Gosheff, a member of the Supervisory Committee, reported that the annual audit of financial statements performed by Forvis identified no major issues or findings. Forvis issued an unmodified or clean opinion that the credit union's financial statements are fairly presented in all material respects and conform with generally accepted accounting principles. Mr. Gosheff stated that as a member. vour credit union maintains a high level of safety and soundness, and ProFed's staff is knowledgeable and does an excellent job in managing your money. Tim Gosheff moved acceptance of the report. and Tim Wilson seconded. The motion carried.

ProFed Financial Advisors
Co-President Matt Barnes reported that in 2023, ProFed Financial
Advisors celebrated 36 years of service and continues to serve its wide range of clients, including couples, individuals, trusts, non-profits, and others.
Investment services and fee-based advisory relationships are provided through their affiliation with
United Planners Financial Services, where they assist members/clients to achieve their financial goals and continue to do so with over

\$200 million in assets under advisement. Mr. Barnes remarked that their mission to assist individuals and corporate clients in pursuing their long-term goals is true to this day. While managing our clients' portfolios is just one piece of the financial puzzle, ProFed Financial Advisors stand ready to assist. No single person can address all your financial needs, but we can be your quiding voice in helping you pursue your financial well-being by serving as vour financial consultant. Mr. Barnes moved acceptance of his report, and Linda Hinrichs seconded. The motion carried

Tim Graham, Chair of the Nominating Committee, along with ProFed Nominating Committee members Jennifer Reiff and Elizabeth Garr, reported that in accordance with ProFed's Bylaws, an election will not be conducted by ballot. There will be no nominations from the floor as the number of nominees equals the number of positions to be filled and proclaimed that the following have been elected to the Board of Directors for a 3-year term: Alexandria Rottinger, Tim Wilson, and Karla Powell.

Richard Smith checked with the moderator to see if there were any questions from the viewers and, as there were no questions, announced door prizes to those watching virtually and in person. Matt Barnes moved to adjourn the meeting, and Tom Everitt seconded. The meeting adjourned at 6:01 p.m.

Richard R. Smith Chair **Barry Menor** Secretary

### from the Chair of the Board & President/CEO

n behalf of our Board of Directors and management team, we want to express our sincere gratitude for your membership and continued trust in ProFed Credit Union. Thanks to you, ProFed had another successful year in 2024. As we have done for the past 92 years, we remain dedicated to improving the financial well-being of our members.

ProFed's strong financial position demonstrates our commitment to being a safe, sound, and secure institution. By the end of last year, our assets reached \$714 million. Not reflected in this total is another \$245 million in serviced mortgage loans for Fannie Mae, Freddie Mac, and the Federal Home Loan Bank. Any mortgage loan originated at ProFed means your payments, escrow, taxes, and insurance will be administered by our expert staff.

Our net worth to total assets ratio increased to 11.82%, exceeding the well-capitalized threshold set by the National Credit Union Administration (NCUA). We achieved a net income of over \$12.4 million, including a one-time gain from the sale of previously issued stock. This has strengthened our capital reserves to nearly \$85 million—\$34 million above the well-capitalized requirement. This financial cushion enhances our resilience against economic downturns and unexpected challenges.

The total savings of the credit union increased to \$626 million, which represents a 2.41% growth compared to the previous year. Throughout 2024, we focused on offering high-yield certificate specials, enabling our members to take advantage of higher interest

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rates. Although inflation slightly decreased to 2.9% by the end of the year, many consumers continued to face financial difficulties due to elevated living costs and rising debt obligations. To support our members, ProFed implemented initiatives such as Skip-A-Pay and forbearance options, providing compassionate financial solutions when they were needed.

Our loan portfolio has surpassed \$505 million, demonstrating our commitment to fulfilling the borrowing needs of our members. Although the housing market has improved, high interest rates and rising home prices continue to pose challenges to affordability. ProFed assisted 268 members in securing home loans, including 41 first-time homebuyers, resulting in \$64 million in mortgage originations. Additionally, our Credit Starter Program—designed for young adults-successfully helped 137 members by providing 172 loans to assist them in building their credit.

ProFed Financial Advisors, our wholly-owned credit union service organization (CUSO), managed over \$225 million in assets and provided expert investment advisory services focusing on retirement savings.

As a member-owned. not-for-profit financial cooperative. we are dedicated to enhancing our products and services to meet the evolving needs of our members. Key developments in 2024 included the introduction of our Quick Cash loan, which allows qualified members to access instant funds without a credit check. We also launched a refreshed website that offers improved navigation and user experience. Additionally, we now provide digital issuance of credit and debit cards for greater convenience and security. Our enhanced digital banking platform features improved security, internal and external money transfer options, and the ability for members to change their address online.

ProFed remains committed to providing accessibility and convenience for our 65,012 members. With 13 branch locations and 27 video teller machines, members have access to over 37,000 surcharge-free ATMs nationwide, along with a comprehensive digital banking solution. We aim to meet our

Habitat for Humanity Panel Build

members' needs by offering the flexibility to conduct banking anytime and from anywhere. Since 2018, we have strategically focused on owning all our branch facilities. We have achieved that goal with the recent opening of our new branch in Auburn.

Our members are our greatest supporters, and we feel humbled and grateful that so many of vou refer ProFed to vour friends and family. Through our Referral Program, our members have earned over \$239,000. Additionally, we returned another \$157.000 in incentives and bonuses to our Student Checking and Great Start Accounts. In 2024, members enioved double rewards for four months by using our Visa® Rewards credit card, resulting in almost \$780,000 being deposited into savings.

ProFed is committed to supporting the communities we serve. In 2024, our staff, board members. and committee members volunteered at over 110 events. positively impacting our local areas. We taught yearlong financial education classes to 10 organizations, providing individuals with essential financial skills. Our online financial wellness program, Money Sense, attracted 1,046 users who engaged with a variety of educational modules. Additionally, we hosted two workshops—both in-person and virtual—focused on guidance for first-time homebuvers and fraud prevention.

ProFed also continued its longstanding support for Riley Hospital for Children, breaking last year's record by collecting over \$68,200 - bringing our total contributions to nearly \$596,000.

We appreciate all of the members, businesses, and staff who supported these efforts. In honor of two former board chairs, we awarded \$20,000 in scholarships to eight students, increasing our total scholarship contributions to \$252,000 since 1994.

Our dedicated staff, volunteer board of directors, and committee members remain focused on building strong relationships and empowering our members to achieve financial success. Whether we are assisting with a first mortgage or car loan, guiding members through digital banking, supporting business expansions, or answering account-related questions, ProFed is focused on serving its members with excellence.

We sincerely appreciate our loyal board of directors, committees, exceptional staff, and especially our valued members. Your trust and support are essential to our mission, and we are excited to continue serving you in the years to come.

Thank you for being a part of the ProFed Credit Union family.

Nina Baker
President/CEO

**Barry Menor** 

Chair, ProFed Board of Directors

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## REPORTOF NOMINATION

### 2025 ProFed Board of Directors Election

### NOMINATING COMMITTEE

**Elizabeth Garr** *Chair of Nominating Committee* 

**Doug Stitzer** 

**Richard Smith** 

The Nominating
Committee has
nominated the
following three
individuals for
election to the
Board of Directors
for a term of three
years or until
their respective
successors are
duly elected
and qualified:



### **Jeanne Widdicombe**

Mrs. Widdicombe is the co-founder and CFO of the Specialty Tutoring Learning Center, where she has been assisting children with learning difficulties since 1999. A native of Fort Wayne, Jeanne is a graduate of Indiana University. She and her husband have three grown children. Mrs. Widdicombe has been a member of ProFed's Board of Directors since 2007, having previously served as the chair of the Supervisory Committee and as Treasurer on the Board.



### **Carrie Haiflich**

Mrs. Haiflich is the regional operations manager for Southeastern Equipment, a heavy construction equipment dealer, with over 35 years of experience. She oversees operations in Indiana, Ohio, and Kentucky, focusing on hiring and training staff. Recognized as MVP in 2018, she enjoys teaching and guiding employees. Outside of work, she values time with her two children and nine grandchildren. She has been a member of ProFed since 2012, and she previously served on the Supervisory and Audit Committees from 2019 until joining the Board in 2022.



### **Jennifer Reiff**

For over 27 years, Jennifer Reiff has specialized in Career and Technical Education (CTE) within the public school system, focusing on preparing students for successful futures beyond graduation. She is also a licensed real estate broker and instructor, merging her teaching passion with her real estate expertise to help others achieve their goals. Originally from southwest Chicago, Jennifer now lives with her husband and two sons in Pierceton, Indiana. Mrs. Reiff is strongly committed to family, community, and the development of career skills for young people.

### STATEMENTS OF FINANCIAL CONDITION

As of Year-End December 31 2024 2023

ASSETS		
Loans to Members	\$505,935,389	\$481,016,794
Allowance for Credit Loss	-\$3,010,001	-\$2,827,079
Total Loans	\$502,925,389	\$478,189,715
Cash and Investments	\$172,124,211	\$175,608,465
Premises and Equipment (Net)	\$27,110,288	\$25,151,226
NCUA Share Insurance Fund	\$6,052,481	\$5,886,445
Other Assets	\$6,265,931	\$5,154,603
Total Fixed & Other Assets	\$39,428,700	\$36,192,274
Total Assets	\$714,478,299	\$689,990,454

LIABILITIES AND EQUITY		
Other Liabilities	\$6,091,557	\$9,961,237
Savings Accounts	\$323,236,467	\$334,765,573
Checking Accounts	\$151,070,387	\$152,377,681
Certificates/IRAs	\$151,660,313	\$124,101,168
Total Member Savings & Certificates	\$625,967,166	\$611,244,422
<b>Total Member Equity</b>	\$82,419,576	\$68,784,795
<b>Total Liabilities &amp; Equity</b>	\$714,478,299	\$689,990,454

### **STATEMENTS OF FINANCIAL CONDITION** continued

As of Year-End December 31	2024	2023
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MISCELLANEC	OUS INFORMATION	
Loan Delinquency in Dollars	\$1,411,435	\$1,529,820
Loan Delinquency in Percentage	0.28%	0.32%
Number of Members	65,012	62,764

### STATEMENTS OF INCOME

As of Year-End December 31 2024 2023

As of Year-End December 31	2024	2023
STATEMEN	TS OF INCOME	
Interest on Loans	\$23,866,469	\$19,963,415
Income from Investments	\$6,851,470	\$5,709,831
Total Interest Income	\$30,717,939	\$25,673,246
Dividends Paid to Members	-\$6,090,811	-\$3,164,588
Interest on Borrowed Money	-\$14	-\$120
Total Dividend & Interest Expense	-\$6,090,825	-\$3,164,708
Interest Margin	\$24,627,114	\$22,508,538
Interest Margin Provision for Credit Loss	<b>\$24,627,114</b> -\$761,090	<b>\$22,508,538</b> -\$513,783
-		
Provision for Credit Loss  Net Int. Income Aft Prov	-\$761,090	-\$513,783
Provision for Credit Loss  Net Int. Income Aft Prov for Loan Loss	-\$761,090 <b>\$23,866,024</b>	-\$513,783 <b>\$21,994,755</b>

# NUMBER OF MEMBERS



### FIVE YEAR GROWTH

	ASSETS	SHARES	LOANS
2024	\$714,478,299	\$625,967,166	\$505,935,389
2023	\$689,990,454	\$611,244,422	\$481,016,794
2022	\$671,616,662	\$603,585,240	\$471,045,871
2021	\$642,360,675	\$578,059,673	\$414,684,944
2020	\$569,824,114	\$509,053,462	\$380,213,024



2021 **\$58,972,486** 

2020 **\$54,320,285** 

2024 **1.78%** 

2021 .77%

2022 .79%

NET INCOME TO AVERAGE ASSETS

profedcu.org



### SUPERVISORY COMMITTEE REPORT

he role of the Supervisory Committee is to safeguard member assets by ensuring a credit union is operating properly. It has broad oversight authority to hold a credit union's board of directors and senior management accountable for fulfilling their responsibilities in the interests of the credit union's members, and for operating according to sound business, ethical, and regulatory standards.

To that end, the Supervisory Committee engaged the accounting firm of Forvis Mazars, LLP to audit the financial statements of ProFed Federal Credit Union. Forvis Mazars, LLP reviewed the financial statements for the fiscal year ending September 30, 2024. The Supervisory Committee is pleased to report that Forvis Mazars issued an unmodified (clean) opinion report on ProFed's financial statements.

### Timothy A. Wilson

Chair of the Supervisory Committee

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2020

.89%

Our employees volunteer to make Northeast Indiana a better place to live, work and grow. We cannot thank them enough for the time and effort they have put into our community!

# We couldn't do it without our

### ANGOLA BRANCH

Kylee Armstrong Lillian Cartwright Lindsay Dale Robert Hanson Kate Morley Beth Parker Bailey Reffeitt

### AUBURN BRANCH

Ethan Harter Melissa Le Emily Michlow JoDe Payton

### BLUFFTON BRANCH

Leah Brown Michelle Esparza Jamie Johnson Kristi Lockwood Kaitlyn Smith

### CULTIMBIA CITY DDANCE

Katherine Barr Tyson Carson Teresa Kissinger Megan Landis Holly Thompson

### **CONSTITUTION BRANCH**

Madi Balser Christine Burdett Mason Coffee Mel Ferguson Daniel Meredith Tamera Preston

### DECATUR BRANCH

Caitlyn Hill Kathy McGill Deborah Patrick Andrea Wolfe

### DUPONT BRANCH

Thomas Bond Sheryl May Elaine Shuler Bradyn Simshauser

### HANNA BRANCH

Victoria Downton Erin Pio Chad Prentice Zachary Van Huisen

### KENDALLVILLE BRANCH

Mariah Elkins Leanne Johnston Kim Treesh Bridgette Wilson-Oliver

### MAIN BRANCH

Kennedy Bender Mel Brenneke Rachelle Dull James Groh Nichole Myers Gabrielle Myrice Gavlan Troutner

### NEW HAVEN BRANCH

Jordan Alliss Molly Beekley Beth Cencelewski

### STELLHORN BRANCH

Christina Hoffman Courtney Jacobs Melissa Quinn Logan Sparkman Michael Wharton

### TONKEL BRANCH

Jasmine Goeglein Delaney Hickey

### VTM SERVICE CENTER

Melissa Fuentes Amanda Line Brandi Sanchez Naomi Ward

### **ACCOUNTING**

Victoria Buckmaster Candy MacDonald Todd Roach Bridgette Tabor Kristina Valle

### ACCOUNT MANAGEMENT

Angela Affolder Amy Carney Lauren Cheatham Cassandra Martin Eric Menor Lisa Wente Emily Witte

### **ADMINISTRATION**

Linda Hinrichs Alaina Taylor

### **BOARD MEMBERS**

Barry Menor

### BRANCH ADMINISTRATION

Josh Elias Jacquelyn Hess

### **BUSINESS SERVICES**

Tammy Bickel Regina Opdycke Jennifer Schuller Cara Teeple

### BSA/FRAUD PREVENTION

Janet Hammel Steffannie Henkle Nan Jauregui Jenny Khan Olivia Rauch Emma Underwood

### CALL CENTER

Cloretta Hudson Kyrsten McCoy Kisandra Smith

### CADD CEDVICES

Ramana Applegate Magan Carson Lynn Collier Katie Hirsch Maren Nance

### CUNCTIMES LENDING

Janet Baker Hannah Lane Rebecca Leeuw

Kari Marti Marycruz Mendoza

Candace Moriarty Betsy Parker

### Kari Smith

Sara Ray Cave Kelli Krusinger Patricia Randall

### **EXECUTIVE LEADERSHIP**

Nina Baker Steve Piekarski

### FRONT DESK

Lora Bodie Chris Menor

### **HUMAN RESOURCES**

Becky Anthony Julie Hadaway Tyler Kuntz Bethany Pinney Kelly Roach Teresa Schmidt Carolina Vasquez

### INFORMATION TECHNOLOGY

Christy Bercot Ashlee Brown Tyrone Chambers Dustin Eber Janice Harter Brandon Hirsch Lisa Kuntz Lilly O'Handley Taylor Ramsay Issaac Rickenberg Robert Wagner

### MARKETING

Hannah Hetrick Rachel Murphy Karen Potter Cody Walz Hope Zellers

Timothy Ward

### MORTGAGE

Brice Densmore
Bryce Douglas
Melissa Gregory
Chelsy Hartman
Beth Knipstein
Cindy Lake
Jason Mackey
Alex Makridakis
Chelsea Noland
Beth Pranger
Tana Rupp
Stephanie Schoenle
Melissa Shamp
Tess Wolf

Jordan Young

roFed Financial Advisors, founded in 1987, celebrated its 37th year of service in 2024. Created as a wholly-owned subsidiary of ProFed Federal Credit Union, our office continues to serve a wide range of clients (couples, individuals, Trusts, Non-Profits and others). Services to members and non-members include a broad range of investment and fee-based advisory relationships through its officer's affiliation with United Planners Financial Services. Collectively, client assets under advisement exceed \$225 million.

The founding mission of our office "to assist clients in pursuing their long-term goals" is true to this day. Throughout our long history, our office has helped clients assess their current investments and determine what best suits them moving forward.

Recognizing that the investment management of your portfolio is just one piece of your financial puzzle, we stand ready to assist you with and introduce you to experts in the areas of estate planning, taxation, insurance, and other specialties as the need arises. There is no single person who can address all your needs, but there can be a single guiding voice to help you pursue your financial well-being. We want to be that guiding voice and serve as your "Financial Consultant," providing the education, explanation, and understanding necessary to bring your financial life into focus.

Matthew T. Barnes Co-President

M. Scott Troutner Co-President



Knowledge, Experience, Commitment,

4315 Flagstaff Cove, Fort Wayne, IN 46815 260.486.7989 | 800.468.1520 | fax 260.486.8262 | profed.org

Securities and advisory services offered through United Planners Financial Services, Member FINRA/SIPC

ProFed Financial Advisors, LLC and United Planners are independent companies.

NOT NCUSIF INSURED NOT A DEPOSIT NO CREDIT UNION GUARANTEE MAY LOSE VALUE NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY

### PRODUCTS & SERVICES

### **EASY ACCOUNT ACCESS**

- ProFed Digital Banking
  - Bill Payment
  - Account-to-Account Transfers
  - Person-to-Person Payments
  - eStatements & eNotices
  - Text Alerts
  - Credit Score Tool
  - Apple iOS & Android Apps
  - Mobile Check Deposit
- Online Loan Applications
- Digital Credit and Debit Cards
- Over 37,000 Surcharge-Free ATMs through Alliance One & MoneyPass®
- Deposit-Enabled VTMs at All Branches
- Online Account Opening
- Apple Pay & Google Pay

### **SPECIAL SERVICES**

- Visa® Prepaid Cards
  - Gift Card
  - Reloadable Card
  - Travel Card
- Safe Deposit Boxes
- Cashier's Checks & Money Orders
- Wire Transfers
- Signature Guarantee & Notary Services
- ProFed Financial Advisors
- Money Sense Financial Learning System
- Credit Union Travel Program
- Member Referral Program

### **SAVINGS & CHECKING ACCOUNTS**

- Savings Accounts
- Checking Accounts
- Student Checking Accounts
- Great Start Accounts
- Visa® Debit Cards
- Certificates
- Health Savings Accounts
- Money Market Plus Savings Accounts
- Individual Retirement Accounts
- Name Your Own Club Accounts
- Christmas Club Accounts

### **LENDING SERVICES**

- Auto Loans
  - Member Auto Center
- Mortgage Services
- Visa® Rewards Credit Cards
- Visa® Platinum Credit Cards
- Home Equity Loans & Lines of Credit
- Personal Loans

### **BUSINESS SERVICES**

- Business Loans
- Business Checking
- Business Savings & Certificates
- Business Money Market Plus Savings Accounts
- Business Visa®
- Business Digital Banking
  - Direct Deposit & Payroll

### VISIT ONE OF OUR CONVENIENT LOCATIONS

### **Lobby Open**

Mon-Thurs, 9:00 a.m. - 5:00 p.m. Friday, 9:00 a.m. - 6:00 p.m.

### **Video Tellers Available**

Mon-Fri, 7:30 a.m.-7:30 p.m. Saturday, 8:00 a.m.- Noon

### **Main Branch**

1710 St. Joe River Dr. Fort Wayne, IN 46805 260-373-1620

### **Hanna Branch**

6820 S. Hanna St. Fort Wayne, IN 46816 260-373-1622

### **Constitution Branch**

6105 Constitution Dr. Fort Wayne, IN 46804 260-373-1624

### **Stellhorn Branch**

6448 Stellhorn Rd. Fort Wayne, IN 46815 260-373-1627

### **Dupont Branch**

1551 W. Dupont Rd. Fort Wayne, IN 46825 260-373-1629

### **Tonkel Branch**

10601 Tonkel Rd. Fort Wayne, IN 46845 260-496-1618

### **Angola Branch**

2410 N. Wayne St. Angola, IN 46703 260-665-7092

### **Auburn Branch**

1016 W. Seventh St. Auburn, IN 46706 260-925-1550

### **Bluffton Branch**

1644 N. Main St. Bluffton, IN 46714 260-824-5991

### **Columbia City Branch**

379 West Plaza Drive Columbia City, IN 46725 260-244-7222

### **Decatur Branch**

511 S. 13th St. Decatur, IN 46733 260-724-9929

### **Kendallville Branch**

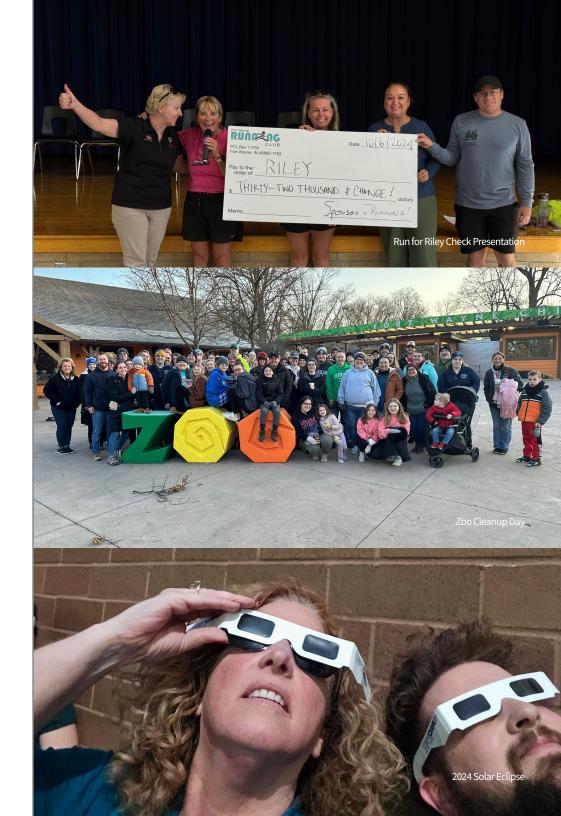
419 E. North St. Kendallville, IN 46755 260-347-0520

### **New Haven Branch**

502 Henry St. New Haven, IN 46774 260-496-1617

### **ProFed Financial Advisors**

4315 Flagstaff Cove Fort Wayne, IN 46815 260-486-7989



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